



DEFENSE LOGISTICS AGENCY  
TROOP SUPPORT  
700 ROBBINS AVENUE  
PHILADELPHIA, PENNSYLVANIA 19111-5092

IN REPLY  
REFER TO

June 25, 2020

Partners,

Through the Defense Production Act (DPA) Title III Expansion of Domestic Production Capability and Capacity, there are two Funding Opportunity Announcements (FOAs) that are/will be available to C&T vendors.

**Part 1** is open FOA, Solicitation #FA8650-19-S-5010, under which vendors may submit a White Paper to receive funds for additional manufacturing equipment that will create, maintain, or expand industrial base capabilities. This opportunity is open for the next four years through 12 July 2024.

The direct link to amendment 01 of this solicitation is

[https://beta.sam.gov/api/prod/opps/v3/opportunities/resources/files/9a0e91c96f5c4ee480efa1b564cdf7dd/download?api\\_key=null&token=](https://beta.sam.gov/api/prod/opps/v3/opportunities/resources/files/9a0e91c96f5c4ee480efa1b564cdf7dd/download?api_key=null&token=)

Please note that although there appears to be an Amendment 02, it was posted prematurely and had to be taken down. The Air Force contracting office is working on that amendment and it will be posted soon. Amendment 01 from Nov 2019 is the most recent amendment, but vendors need to check the site to make sure that they are looking at the most recent document.

The attached DPA Title III White Paper Process provides more information on this process to be used for this first opportunity. Other useful information can be found at the bottom of this page <https://www.businessdefense.gov/DPA-Title-III/Opportunities/>

**Part 2** is this same FOA, but with “Calls” that allow for Submission of Proposals for very specific projects. A Call is to be issued the week of July 6th for C&T vendors to submit a proposal to receive funding to allow for workstation and HVAC upgrades as a result of COVID-19. This will be posted on <https://www.businessdefense.gov/DPA-Title-III/Opportunities/> as well as on beta.sam.gov. This will have a short turn-around time to submit your proposal.

PLEASE NOTE that both opportunities are considered to be a Technology Investment Agreement, and the requirement is 50/50 cost share between the Government and the vendor. If the 50/50 cost share cannot be met, then the offeror must state why they cannot meet the cost share requirement; if the answer is acceptable to the contracting office, it may be possible to get a waiver for the cost share requirement.

The POC for this requirement is Whitney Foxbower, Contracting/Grants/Agreements Officer at AFRL/RXKMS (formerly RQKMS), Systems Support Contracting Section, email:

[whitney.foxbower@us.af.mil](mailto:whitney.foxbower@us.af.mil). I would also be happy to answer any questions about these opportunities – vendors can contact me at [donna.pointkouski@dla.mil](mailto:donna.pointkouski@dla.mil).

Thank you,

Donna Pointkouski  
Chief, Strategic Material Sourcing Group  
Clothing & Textiles  
DLA Troop Support  
215-298-2763

### DPA Title III White Paper Process

The DPA Title III Executive Agent program office has a Funding Opportunity Announcement on Beta.Sam.gov, [Funding Opportunity Announcement \(FOA\) # FA8650-19-S-5010, Defense Production Act Title III Expansion of Domestic Production Capability and Capacity.](#)

1. Companies can submit a white paper in accordance with the requirements of the FOA. Requirements for white paper content, structure, and submission are contained on pages 13 through 17 of the FOA (document entitled “FOA – DPA FOA for the Expansion of Domestic Production Capability and Capacity – Revised 14 Nov 2019 Amend 1.pdf”). General requirements include, but are not limited to:
  - a. White papers must include proof that the submitter is a domestic source as defined by the Defense Production Act 1950.
  - b. White papers must include proof of meeting the Defense Production Act Title III criteria as follows:
    - i. The industrial resource, material, or critical technology item is essential to the national defense;
    - ii. Without Presidential action, United States industry cannot reasonably be expected to provide the capability for the needed industrial resource, material, or critical technology item in a timely manner; and
    - iii. Purchases, purchase commitments, or other action pursuant to the DPA are the most cost effective, expedient, and practical alternative method for meeting the need.
  - c. White papers should be Unclassified and must include a brief technical discussion of no more than ten (10) pages, a page of biographical sketches of key personnel who will perform the effort, and a rough order of magnitude (ROM) no more than two (2) pages.
  - d. White papers must be submitted electronically to [osd.pentagon.ousd-a-s.mbx.indpol-dpa-title-iii@mail.mil](mailto:osd.pentagon.ousd-a-s.mbx.indpol-dpa-title-iii@mail.mil) and [whitney.foxbower@us.af.mil](mailto:whitney.foxbower@us.af.mil). Additionally, a hard copy of the white paper must be mailed to the individual listed below:

Whitney Foxbower  
Agreements Officer  
AFRL/RXKMT  
2130 8<sup>th</sup> Street, Bldg. 45  
Wright-Patterson AFB, OH 45433-7541
2. Once white papers have been received and reviewed, companies whose white papers have been reviewed favorably may be asked to submit a proposal. Requirements for proposal content, structure, and submission are contained on pages 18 through 29 of the FOA. General requirements include, but are not limited to:
  - a. Proposals must include proof that the submitter is a domestic source as defined by the Defense Production Act 1950.

- b. Proposals must include a technical discussion that identifies the technical approach and how the project addresses each of the Defense Production Act Title III criteria as follows:
  - i. The industrial resource, material, or critical technology item is essential to the national defense;
  - ii. Without Presidential action, United States industry cannot reasonably be expected to provide the capability for the needed industrial resource, material, or critical technology item in a timely manner; and
  - iii. Purchases, purchase commitments, or other action pursuant to the DPA are the most cost effective, expedient, and practical alternative method for meeting the need.
- c. Proposals must include a summary business plan. An outline for the summary business plan is provided as Appendix III to the FOA.
- d. Proposals must include a statement of work.
- e. Proposals must include a cost proposal. A sample cost proposal spreadsheet is provided as Appendix IV to the FOA.

Note: Page limitations for the requested documents will be identified in the Request for Proposal (RFP).

- 3. Once proposals have been received and reviewed, companies chosen for award will be contacted by the DPA Title III Executive Agent program office for next steps.